

Message Text

LIMITED OFFICIAL USE

PAGE 01 CAIRO 05005 101041Z

17

ACTION NEA-09

INFO OCT-01 ISO-00 /010 W

----- 066777

P 100918Z JUL 74

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC PRIORITY 7647

LIMITED OFFICIAL USE CAIRO 5005

E.O. 11652: N/A

TAGS: EAID EG

SUBJECT: WAFAL AMAL PROJECT

REF: CAIRO 4995

1. ERIC JOHNSON AND TWO OTHER INDIVIDUALS CONNECTED WITH WESTINGHOUSE HEALTH SYSTEMS HAVE INFORMED DR. HOSNI OF THE WAFAL AMAL SOCIETY THAT WESTINGHOUSE WOULD NOT BE IN A POSITION TO ASSIST IN PURCHASING EQUIPMENT NEEDED TO OUTFIT PHASE I OF HOSPITAL COMPLEX (50 BEDS). AS AN OUTGROWTH OF EARLIER VISIT FROM WESTINGHOUSE OFFICIALS INTERESTED IN OBTAINING A CONTRACT FOR HOSPITAL PLANNING AND CONSULTING SERVICES, HOSNI AND EMBOFFS RECEIVED CLEAR IMPRESSION THAT WESTINGHOUSE WOULD ASSIST IN PURCHASING APPROXIMATELY \$1 MILLION IN HOSPITAL EQUIPMENT.
 2. EVIDENTLY PURCHASE OF HOSPITAL EQUIPMENT IN CURRENT SELLERS MARKET REQUIRES KNOWLEDGEABLE EXPEDITOR IF EQUIPMENT IS TO BE OBTAINED PROMPTLY. WESTINGHOUSE OFFICIALS NOW INDICATE THAT THEY ARE REALLY NOT COMPETENT TO ACT AS PURCHASING AGENT, BUT CAN ONLY SERVE AS CONSULTANTS ON HOSPITAL PLANNING. AS A CONSEQUENCE MANY WEEKS OF VALUABLE TIME HAS BEEN LOST. IN DISCUSSING THIS MATTER WITH WESTINGHOUSE GROUP, THEY READILY ADMIT THAT THEIR CORRESPONDENCE WITH HOSNI COULD EASILY HAVE REINFORCED IMPRESSION THAT THEY WOULD BE ASSISTING IN PURCHASING
- LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 CAIRO 05005 101041Z

EQUIPMENT.

3. WE HAVE POINTED OUT TO JOHNSON AND HIS COLLEAGUES SENSITIVITY OF SITUATION, INVOLVING AS IT DOES MUCH PUBLICIZED CHARITY OF MRS. SADAT. JOHNSON APPEARS AWARE OF POSSIBLE REPERCUSSIONS AND IS DESIROUS OF AVOIDING SITUATION WHERE WESTINGHOUSE WILL BE BLAMED FOR FAILURE TO HAVE EQUIPMENT AVAILABLE FOR OCTOBER 6TH OPENING, PARTICULARLY IN VIEW OF OTHER POSSIBLE BUSINESS PROSPECTS COMPANY MAY HAVE IN EGYPT. JOHNSON IS ENDEAVORING TO CONTACT TOP-FLIGHT HOSPITAL SUPPLY PURCHASING AGENT HUGO GARIN (CAIRO 4995) TO TAKE ON PURCHASING AGENT TASK PROMPTLY.

4. WESTINGHOUSE GROUP HAS TOLD US THAT NOW, EVEN UNDER BEST OF CIRCUMSTANCES, IT WOULD BE DIFFICULT TO HAVE EQUIPMENT IN EGYPT BY OCTOBER 6TH DEADLINE, AND CERTAINLY NOT WITHOUT AIR SHIPMENT WHICH COULD WELL REQUIRE ONE OR TWO PLANE LOADS.

5. I WILL BE SEEING JOHNSON AND HIS ASSOCIATES LATER TODAY. WHILE THEY APPEAR COGNIZANT OF PROBLEM THEIR ORGANIZATION HAS CREATED FOR ITSELF, THERE ARE OVERTONES IN THIS SITUATION WHICH MAY REQUIRE THAT IT BE BROUGHT TO THE ATTENTION OF WESTINGHOUSE AT A LEVEL HIGHER THAN HEALTH SYSTEMS TO ASSURE THAT COMPANY DOES EVERYTHING IT CAN TO STRAIGHTEN THIS MATTER OUT.

6. WILL ADVISE.
EILTS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, EQUIPMENT, CONSULTANTS, MEDICAL FACILITIES
Control Number: n/a
Copy: SINGLE
Draft Date: 10 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974CAIRO05005
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740183-0407
From: CAIRO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740762/aaaacbhx.tel
Line Count: 92
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: CAIRO 4995
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13-Aug-2002 by shawdg>; APPROVED <21 FEB 2003 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WAFAL AMAL PROJECT
TAGS: EAID, EG, WESTINGHOUSE, (GRAIN, HUGO)
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005